# Blog content & production



# Why blog?

- Blog articles drive traffic to website
  - ✓ <u>Companies with active blogs generate 55 percent more site visits</u>, 97 percent more links to their websites, and their pages get indexed a whopping 434 percent more often.
- Raises brand awareness
  - ✓ Seven out of 10 customers prefer promotion through articles, rather than ads.
- Builds trust in corporation
  - ✓ Blogs have been rated as the <u>5th most trusted source</u> for accurate online information. Source: SearchEnginePeople.com
  - ✓ An online survey shows that <u>68.5% of people think blogs add credibility</u> to a site.
- Affordable way to communicate

# AllianceRx Blog: Thought leadership & stories

## **Thought leadership (launch 8/2020)**

- 1x month
- Ghost written o/b/o leadership
- Planned content around company goals, values
- Word count: 500 or less

## **Stories (launch CY 2021)**

- As needed (several times/week)
- Extend support of various initiatives, such as:
  - Internal stories, comms plans
  - Disease awareness months
  - ARxWP research findings
  - Talent acquisition goals
- Repurpose internal content for external audiences
- Word count: 200 300

# Develop blog content around company, external, internal values/drivers

### **Company Goals**

- 1. Achieve the Financial Plan
- 2. Service Excellence
- 3. Transformation & Growth
- 4. Team Member Engagement

#### **External Comm Goals**

- Promote greater internal and external engagement by executing findings from internal benchmarking survey; introducing manager-specific communications strategies; integrating video and extending social media into overall communications.
- 2. Increase awareness and trust in ARxWP by continuing positive media coverage and social media dialogue; developing communications that promote the value ARxWP brings to its payer clients; and partnering with Marketing to build the organization's presence at external industry events.

Values	Drivers		
Win Together	Participate, Partner, Help others		
Care	Show compassion, Show empathy, Show understanding		
Trust	Be reliable, Be consistent, Be candid		
Patient/Customer Focus	Focus on quality, Focus on improvement, Focus on outcome		
Accountability	Provide solutions, Follow up, Be receptive		

## Location: Blog on AllianceRxWP.com

**Newsroom** – develop **enhanced** landing page to include the following:

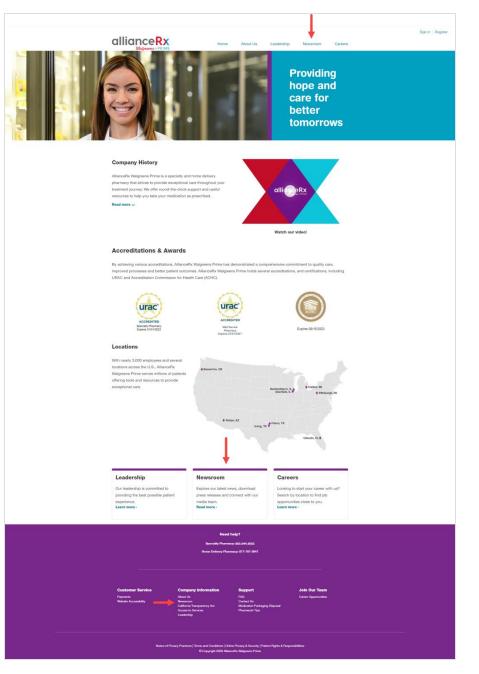
- In the News (links to articles published about ARxWP)
- Blog\* (name, TBD)
- Press releases (links to ARxWP press releases)
- Images (a place to house ARxWP-approved photos for media to pick up, including CEO photo, CEO bio, ARxWP logo, ARxWP-approved photos (pharmacist, patient care advocate, ARxWP signage, etc.)
- Media contact info

\*BLOG – The ARxWP blog would include the following:

- Overview
  - 2-3 stories and visuals that link to longer form
- Phase2: Categorize content by index of topics start with the following, add more as needed
  - Executive insights
  - Specialty pharmacy
  - Home delivery
  - Conditions & diseases
  - Access & affordability
  - Research & innovation

# MOCKUP OF PROPOSED NEWSROOM/BLOG

- 1. About Us homepage will remain the same no redesign or new content will be added.
- Newsroom link in the top navigation and the Newsroom content block link at the bottom of the page will link to the new Newsroom landing page. Will update copy to reflect blog.
- 3. The Newsroom landing page will drive to the following new pages:
  - Blog
  - Press releases
  - In the news
  - Media resources



# **Newsroom Landing Page**

Home

About Us

Leadership

Newsroom

Careers

## Newsroom

#### Featured press release and/or news story

**IMAGE** 

#### Featured press release or news story

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat.

Read more > [Link to story page or no link at all if an 'overview'.]

### **Blog**

AllianceRx Walgreens Prime is one of the largest specialty and home delivery companies in the U.S. Read more from our leaders and other authors about the passion that drives our purpose.

Read more > [Link to Insights landing page]

**IMAGE** 

#### **Press releases**

Feature Story Headline [Link to story page]
Lorem ipsum dolor sit amet, consectetu...
Feature Story Headline [Link to story page]
Lorem ipsum dolor sit amet, consectetu...
Read more > [Link to PR landing page]

#### In The news

Feature Story Headline [Link to story page]
Lorem ipsum dolor sit amet, consectetu...
Feature Story Headline [Link to story page]
Lorem ipsum dolor sit amet, consectetu...
Read more > [Link to ITN landing page]

#### Media resources

ARxWP-approved photos for media to use, including CEO photo, CEO bio, ARxWP logo, ARxWP-approved photos (pharmacist, patient care advocate, ARxWP signage, etc.

Read more [Link to Media landing page]

#### Connect with us 24/7







## **Press Releases Landing Page**

Home About Us Leadership Newsroom Careers

## **Press Releases**

#### **Latest News**

Search

Month, Day, 2020

Feature Story Headline [Links to story page]

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor...

Read more > [Links to story page; Link back to PR page from story page]

Month, Day, 2020

Feature Story Headline [Links to story page; Link back to PR page from story page]

Month, Day, 2020

Feature Story Headline [Links to story page; Link back to PR page from story page]]

Month, Day, 2020

Feature Story Headline [Links to story page; Link back to PR page from story page]

#### **News Archive**

2019 | 2018 | 2017 [Each year links to landing page of only that year's stories w/link back to Press Releases landing page; stacked list similar to the above but without a feature article.]

Connect with us 24/7







## In The News Landing Page

Home About Us Leadership Newsroom Careers

## In The News

#### **Latest News**

Month, Day, 2020

Publisher

#### **Feature Story Headline**

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor...

Read more > [Links to external website's story page; open new tab]

Month, Day, 2020

Publisher

Feature Story Headline > [Links to external website's story page; open new tab]

Month, Day, 2020

Publisher

Feature Story Headline > [Links to external website's story page; open new tab]

#### **News Archive**

2019 | 2018 | 2017 [Each year links to landing page of only that year's stories w/link back to In The News landing page; stacked list similar to the above but without a featured article.]

Connect with us 24/7







# **BLOG** Landing Page

Home About Us Leadership Newsroom Careers Insights Overview AllianceRx Walgreens Prime is one of the largest specialty and home delivery companies in the U.S. **IMAGE** Read more from our leaders and other authors about the passion that drives our purpose. These stories will provide some insight into why and how we strive to make sure our patients have the best access to the medications they need. Search Month, Day, Year **Author** Author Headshot Feature Story Headline > [Link to story landing page; Link back to Insights landing page from story page] Topic Name(s) Topic Name **Author** Month, Day, Year Headshot Author Feature Story Headline > [Link to story landing page; Link back to Insights landing page from story page] Topic Name(s)





# **Media Resources Landing Page**

Home About Us Leadership Newsroom Careers

Media Resources

### **Company Information**

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua.

Read more > [Link to new "At A Glance" page w/link to Media Resources landing page or open to downloaded PDF or drop down to show content (similar to the Company History on About Us page).]

**IMAGE** 

#### Multimedia

Grid of Approved images (lifestyle, exterior, pics of Joel, logos...)

IMAGE	IMAGE	IMAGE	IMAGE	IMAGE

#### **Media Contact**

Adrienne Foley
Corporate Communications Manager
adrienne.foley@alliancerxwp.com

Connect with us 24/7





